



Corporate Sales Assistant

Yays Concierged Boutique Apartments & Short Stay Group – Amsterdam

Looking for an exciting sales internship? Are you innovative, creative, eager to learn and willing to develop your knowledge within a sales department? Would you like to work in a young and dynamic team within an international company, located right alongside the Amsterdam canals? Perfect! We can offer you a great opportunity to learn and grow as the newest member of our sales team.

This is what you should know:

Our mission is to give our guests a unique personal experience and to ensure they feel at home in our serviced apartments. The sales team focuses on this mission and prides itself in its success in delivering this to our guests. You will be treated as a full-scale team member; on a daily basis you will be co-operating with your sales and reservations colleagues, and you will be able to challenge yourself by working on interesting projects at the same time.

This is what you'll be doing:

- Assisting the Corporate Sales Manager
- Research new companies and introducing Yays
- Create, follow-up and bringing in new leads
- Sales Blitz days
- Meeting clients and selling Yays
- Assist with viewings
- Assist the reservations team
- Building on client relationships
- Attend networking events

This is who you are:

- Emphatic, pro-active, caring and curious
- Have a hands-on mentality and show initiative
- Really organized and able to work independently
- Creative, innovative and charismatic
- Yourself

This is what we're looking for:

- In the 3rd or 4th year of a Bachelor studies related to hospitality
- Full-time available for at least 5 months
- Fluent in Dutch and English (written and verbal)
- Humorous & ready to kick some ass





Yays Concierged Boutique Apartments

Yays is a 'travel and stay' company that stands out in its hospitality for leisure travellers and business guests. Yays offers its guests the opportunity to discover hidden neighbourhood treasures and experience what it's like to live like a local. Yays is appealing to the conscious traveller, with its 'unlock the neighbourhood' concept, but still keeps in mind the development of the city, the residents and its surroundings.

Yays currently manages over 100 serviced apartments amongst 3 locations in Amsterdam and recently opened Yays Sagrera in Barcelona. The newest addition to the portfolio is 'The Yays – Crane Apartment', an old harbour crane located along the IJ-River. Yays will open more location in Amsterdam in 2018 as well as Yays Paris and Yays Antwerp. The concept offers the ideal base to expand to at least 5 other major European cities in the upcoming years.

Short Stay Group

Short Stay Group is one of the biggest serviced apartment providers in Europe; managing over 500 serviced apartments in Amsterdam, Paris and Barcelona. With a great diversity of nationalities in the Amsterdam headquarters and subsidiaries in Paris and Barcelona, Short Stay Group has a strong emphasis on key cities in Europe.

Your cup of tea?

Interested? Join us and help us to fulfil our mission! Send your CV and motivational letter to Cindy Kokkelkoren – Human Resources - solliciteren@yays.com. You can contact Cindy as well in case you have any questions.

